



La Région
Occitanie
Pyrénées - Méditerranée



**From the birth of aeronautics
to low-carbon aviation:**

**Occitanie has a long
tradition of innovation**



Exhibitors



Paris - Le Bourget

19-25 June 2023

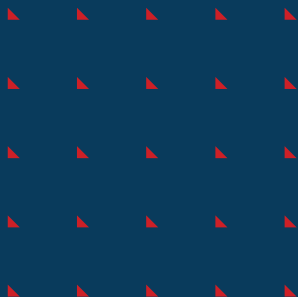
Reception pavilion:

Hall 4 - stand E176



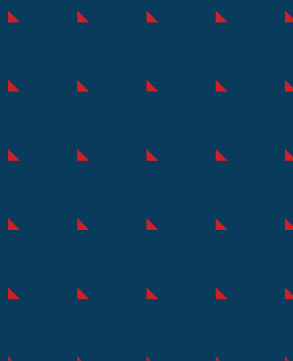


As a global hub for the aeronautical and space sector, the Occitanie region designs and builds green aircraft.





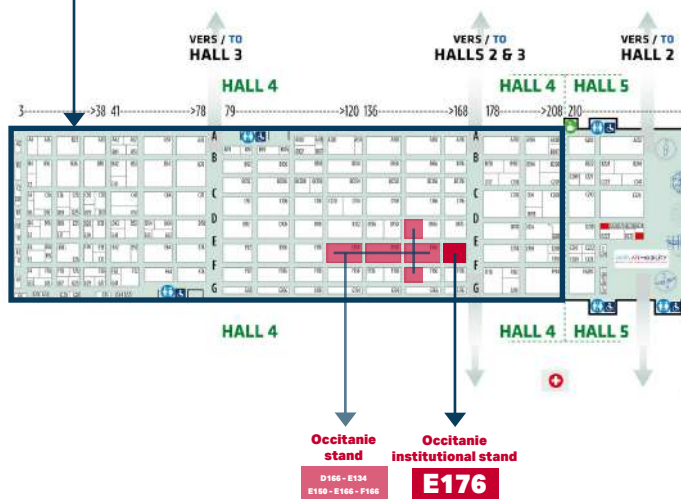
Guide to companies in the Occitanie region



Hall 4 layout



Hall 4



Editorial by Carole Delga



Photo Grollier Philippe

The Occitanie Region has always accompanied major contractors and the network of SMEs that supply the aeronautical and space sector.

In the present post-Covid context and while war is still raging in Ukraine, this sector carries a priority issue of sovereignty. Over the last twenty years, the Region has invested nearly €350 million through successive ADER subcontractor development plans, to accompany sector and organisational changes and also to provide support during the health crisis. The sector represents a strong symbol too, that of a link between peoples and continents. Occitanie is the cradle of the French aerospace industry and this region has always demonstrated its capacity to innovate, to rise to challenges and to push back the boundaries of human genius ever further. Today, we must ensure that our companies remain among the sector leaders while also embracing the essential challenges related to sustainable development. This means moving towards greener, lighter aircraft with an ever-increasing share of sustainable biofuels and electric power in the near future, and further on to hybrid and even hydrogen. My objective is clear: I want us to be the leader in building green and low-carbon aircraft. The R&D

investments by regional companies, the know-how shared by their workforces and the innovative spirit of the sector as a whole, all combine to represent a wonderful asset that we must make bear fruit. The policy of industrial sovereignty that we are building in Occitanie relies both on manufacturers and a solid and reliable supply chain, which we support through adapted infrastructures, training measures targeted on professions that are recruiting and attractive reception offers. For all these reasons, I have to speak out strongly when I hear talk of relocating certain activities to lower-cost areas. I defend an Occitanie where aeronautical companies innovate and recruit, a region that focuses on people and skills, where people want to come to build a career, to live and flourish. I wish you all an excellent Paris Air Show 2023!

Carole Delga
Former Minister
President of the Occitanie / Pyrenees-Mediterranean Region
President of the AD'OCC agency

Editorial by Jean-François Rezeau



At the heart of green sky issues

Due to the pandemic, this «terrestrial meeting for professionals of the skies» has not been held since 2019. And in 4 years, the aeronautical flight plan has changed considerably... However, the first lesson to be learned from this year's event is a positive one and reflects the industry's appetite for the future: 7 months before the opening, 85 of the world's top 100 companies had already confirmed delegations. Many companies from Occitanie - a region that has historically been a step ahead of the game - are also present.

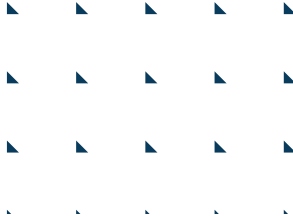
As the Region's organiser of the show for over thirty years, we are responsible for bringing together and moderating the 47 companies taking part this year, including 9 start-ups. Constant exchange with the aerospace ecosystem gives the Occitanie CCI in-depth knowledge of this sector. During the present period of rapid growth, we are proud to be the facilitator that enables SMEs and start-ups to participate while concentrating on their business and on the Show. For the record, and to take the exact measure of what is at stake here over the 6 day event, \$140 billion worth of

contracts were signed at the 2019 edition. Our pride in the event is matched only by our duty to be as efficient as possible. Aeronautics and space are powerful drivers of our economic development. Aerospace alone accounts for 54% of our region's exports and contributes more than €16 billion to the region's positive foreign trade balance.

As we all know, tomorrow's aviation will either be green or it will not exist. Our contribution to the challenges of low-carbon air mobility and the ecological transition also involves training the talent that is essential to successfully managing this evolution. The Chambers of Commerce are the largest provider of training after the French public education system. With its 16 establishments in the Occitanie region, our Purple Campus network is the region's leading apprenticeship training organisation, a major route to success for companies in the sector.

Jean-François Rezeau,
President of CCI Occitanie

AD'OCC



AD'OCC, a catalyst for economic potential

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To help identify your needs, we offer a 360° programme with 4 sections:

-Financing (grants, advances, recruitment and financial engineering)

The financial aspect is the cornerstone of your business. We can provide assistance with financial engineering for investment projects and with financial structuring strategies for your company.

-Exporting and conquering new markets

Selling your products on the other side of the world can be a winning bet (or not). Whether testing the waters for an international market or for a large-scale roll-out, we offer solutions adapted to your development strategy.

-Innovation and business transformation

To make your innovation or transformation project a success, we help you make the right technical and strategic choices.

-Setting up and expanding in Occitanie

We're convinced that Occitanie is an ideal location for setting up a business and making it prosper. We can help you find the right site.

AD'OCC and the aerospace industry: a history of initiatives to support the industry

-Collective support for companies at major trade fairs (Aeromart Toulouse, Bourget, Aircraft Interiors, MRO Europe, etc.). Accompaniment of companies to major aerospace trade fairs: International Paris Air Show - Le Bourget, Aeromart Toulouse and Nagoya, Aircraft Interiors, MRO Europe, Space Symposium, Specatech Expo, Business Forum for aerospace manufacturers in Montreal...

-Seminars and webinars to raise awareness (floating wind turbines, hydrogen, rail, etc.).

-Support for aeronautical companies at transport and marine trade fairs (Sifer, Mobility Solutions Show Toulouse, Innothera, FOWT, Seanergy, Metstrade, Nautic, Windenergy, Energaia...)

-Business meetings, canvassing and welcoming investors

-Structuring individual and collaborative innovation projects

-Support for development and the search for finance.



Invest & Trade in Occitanie

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739
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PUBLIC
FUNDING

CONTACTS

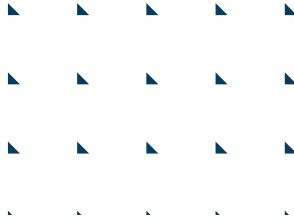
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CCI OCCITANIE



Serving business at Le Bourget for 30 years

CCI Occitanie (Occitanie Chamber of Commerce and Industry) is a public establishment, run by elected business leaders, to promote territorial and business development.

In coordination with the 13 regional chambers located throughout Occitanie via a departmental network, it provides guidance, information and support to the region's 370,000 businesses and project leaders in the sectors of business start-ups, transfers and takeovers, finance, commercial development in France and abroad, human resources, and environmental and digital transitions, through the support of over 250 expert CCI advisors.

Building on its links with local companies and its knowledge of their needs, CCI Occitanie acts as a business facilitator, particularly for SMEs, contributing its extensive networks, its event organisation capacities and the expertise of its teams in promoting and adding value at major national and international trade fairs.

Saving organisational time, increasing efficiency and impact, and helping to obtain financial support are just some of the benefits for participating companies.

In partnership with the Occitanie Region, AD'OCC and Aerospace Valley, CCI Occitanie has been organising the presence of companies on the regional pavilion at the Paris Air Show for over 30 years: providing space and stands, administrative and technical management, selecting stand staff, interfacing with the organiser (SIAE)... so that the companies present can concentrate on the essential: their business.

The Occitanie Chamber of Commerce and Industry and its teams have been preparing for the event for almost a year and from the 19th to the 25th will be fully committed to helping the 47 regional companies and start-ups it is accompanying make this 54th edition of Le Bourget a great collective and individual success!

Key Figures

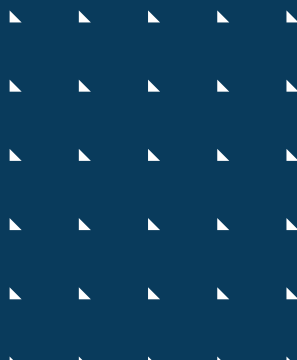
- > 18,000 business projects supported every year by the Occitanie CCIs
- > Over 7,000 business start-ups and takeovers supported every year by the Occitanie CCIs
- > 250 expert advisers throughout the region



Contact

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(trade fair representative)

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HUTCHINSON, GROUPE FIGEAC, GROUPE
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 **Nadège GLEIZES**, Office Manager

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 **Pierrig ANDRE**, Sales Director

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 **Bertrand RUMEAU**, Technical Sales
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 **ANNUAL TURNOVER:** 150 M €

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Yannick PERIGAULT, Manager



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Employees: 1500

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Didier GUILLOUX, Sales Development
Manager



ANNUAL TURNOVER: 130 M €

Employees: 900

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Philippe CHAUMES, CEO



ANNUAL TURNOVER: 90 M €

Employees: 340

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Christophe FALGAYRAS, CEO



ANNUAL TURNOVER: 7 M €

Employees: 52

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CANADA, AIRBUS ATLANTIC, LATÉCOËRE,
LIEBHERR, LEONARDO, AIRBUS DEFENCE
AND SPACE, IAI, SATAIR

Certifications: ISO9001 / EN9100 / PART
21G / PART 145 / FAR 145 / TCCA / EMAR/
FR 145 / CAA 145



STAND **E134**

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 **Antoine LARGER**, Sales Manager

 **ANNUAL TURNOVER:** 17 M €

Employees: 80

Clients: AIRBUS, SAFRAN, AIRCRAFT
ENGINE, SAFRAN POWER UNITS, THALES,
ALENIA SPACE, DASSAULT

Certifications: ISO 9001



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Vincent GOIZET, CEO



ANNUAL TURNOVER: 6MK €

Employees: 47

Clients: SAFRAN, AUBERT & DUVAL,
FORGITAL, OTTOFUCHS, LAUAK

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Jérôme LABHAR, Managing Director



ANNUAL TURNOVER: 6,4 M €

Employees: 75

Clients: AIRBUS - LIEBHERR, SAFRAN,
DASSAULT, LATECOERE

Certifications: ISO 9001 / EN 9100 /
NADCAP CP / NADCAP CND



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 **Cyril GAGNEPAIN**

 **Employees:** 20

Clients: AIRBUS, LIEBHERR LTS, SAFRAN
POWER UNITS, VITESCO

Certifications: en cours



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STAND **EF150**

HYDRO SYSTEMS France



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Alfred SIEFER, Sales Director



ANNUAL TURNOVER: 100 M €

Employees: 562

Clients: AIRBUS, AIR FRANCE, BOEING,
LUFTHANSA, TECHNIK, ROLLS ROYCE,
TARMAC

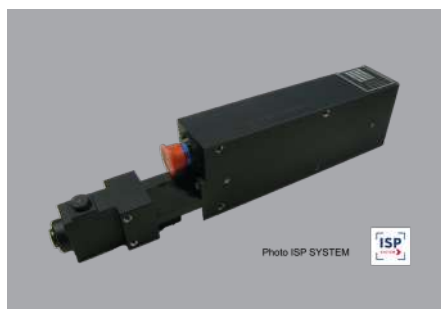
Certifications: DIN EN ISO 9001 / LEEA
FULL MEMBERSHIP / DIN EN ISO 3834-2






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 **Gilles DUPLESSY**, Business Manager

 **ANNUAL TURNOVER:** 11 M €

Employees: 70

Clients: AIRBUS, AIRBUS DEFENSE AND SPACE, CNES, DAHER AEROSPACE, DASSAULT AVIATION, DCNS, ESA, LIEBHERR AEROSPACE, MBDA, NAVAL GROUP, ARQUUS, RUAG DEFENSE, THALES ALENIA SPACE, SAFRAN HELICOPTER ENGINES, SAFRAN VENTILATION SYSTEM

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Maxime Caverivier,
Commercial & Sales Director



ANNUAL TURNOVER: 2,5 M

Employees: 30

Clients: AVIACOMP, DASSAULT, LIEBHERR, LISI AEROSPACE, TRELLEBORG, SOPLAMI, ARINAE GROUP, DAHER, AD INDUSTRIES, DAHER, YACHT CONCEPT, FOUNTAINE PAJOT, RESCOLL, SAINT-GOBAIN


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info.tls@komaxgroup.com

 **Jérôme FRITSCH**, Managing Director

 **Employees: 51**

Clients: CONSTRUCTEURS
AÉRONAUTIQUES ET LEURS SOUS-
TRAITANTS, CENTRES DE MAINTENANCE,
FABRICANTS DE CÂBLES

Certifications: ISO 9001: 2015 / AIPS/AIPI
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STAND **E120**

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Olivier GEYSELS, Managing Director



ANNUAL TURNOVER: 2,8 M €

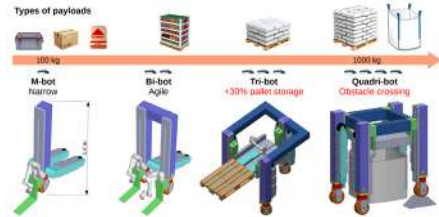
Employees: 32

Clients: LIEBHERR, SAFRAN, VIMS,
AIRBUS ONEWEB SATELLITES, SOTEREM,
THALES

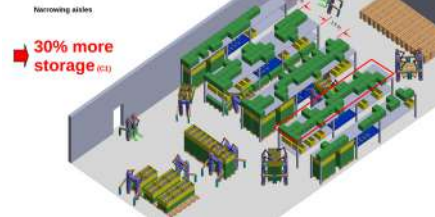
Certifications: EN 9100 / ISO 9001



Our modular Poly-Robots



Our value proposition



INNOVATIVE MECHANICS & ROBOTICS

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+336 83 03 65 61
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 **Jean-Christophe FAUROUX**, CEO

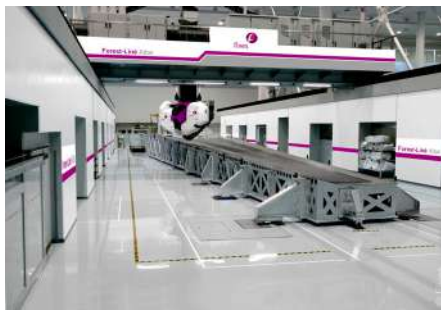
 **Employees: 10**




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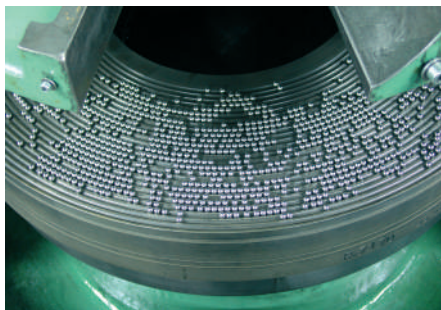
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 **Damien POYARD**, CEO


 **Employees: 5**

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 **Nicolas CENTOMO**, CEO

 **ANNUAL TURNOVER:** 3 M €
Employees: 18
Clients:
Certifications: EN 9100 / NADCAP



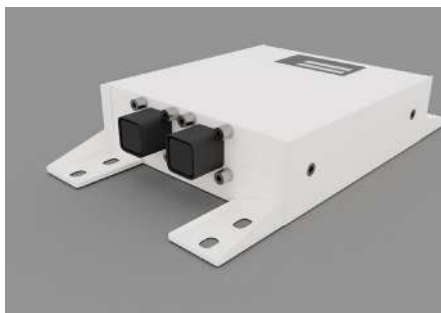
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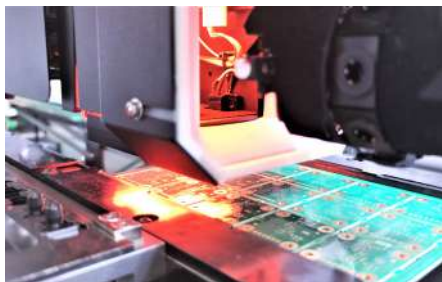
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 **Ashley TSE**, Strategy Manager

 **Employees: 10**





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 **Pascal MEXE**, Sales Manager

 **ANNUAL TURNOVER:** 8 M €

Employees: 98

Clients: CNES, THALES, LIEBHERR,
AIRBUS, MBDA, MARINE NATIONALE

Certifications: ISO 9001 / ISO 13485 / EN/
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-Activities: distribution

-Service: Kanban, buffer stock



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+335 61 30 54 27
alexandra.hass@nehia.fr



Alexandra HASS, Key Accounts & Export
Assistant



ANNUAL TURNOVER: 10,5 M €

Employees: 45

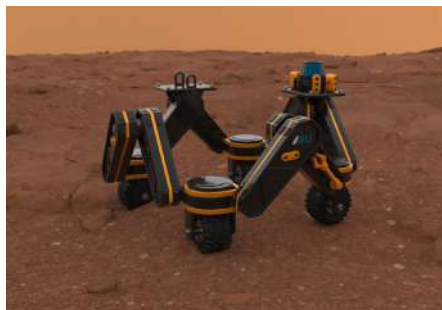
Clients: AIRBUS AIRCRAFT, (FRANCE/
EUROPE/OVERSEAS), AIRBUS
HELICOPTER, COLLINS, ATR, SABENA,
PSA, SNCF

Certifications: EN9100 / EN9120 / PART
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 **Titouan LE MAREC**, CEO

 **Employees: 15**



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Bruno BOISSIERES, General Manager



ANNUAL TURNOVER: 1,3 M €

Employees: 9

Clients: AIRBUS, AIRBUS DEFENCE & SPACE, AIRBUS HELICOPTERS, ARIANEGROUP, BAE SYSTEMS, BOEING, LEONARDO, ROLLS-ROYCE, THALES

Certifications: EN 9100 / ISO 9001 / ISO 14001 / ISO 45001



STAND E136


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 **Arnaud LEPOUTRE**, Sales Director

 **ANNUAL TURNOVER:** 18 M €

Employees: 150

Clients: SAFRAN, SLB, O-I
MANUFACTURING

Certifications: ISO9001 / EN9100 / API
Q1 / API 6A





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 **Jean-Frédéric REAL**, Marketing & Innovation Director

 **ANNUAL TURNOVER:** 500 M €

Employees: 916

Clients: AIRBUS, THALES, CNES, SAFRAN BOMBARDIER, DAHER, LATÉCOÈRE, LIEBHERR, NAVAL GROUP, NEXTER, ALSTOM, VOLKSWAGEN, AUDI, CONTINENTAL, STELLANTIS, RATP,...



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Laetitia ABADIE, Designer - Sales & Marketing Manager



Employees: 45

Certifications: EN9100 AVEC
AGRÈMENTS PART 21 G & PART 145




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 **Christelle BONZOM**

 **ANNUAL TURNOVER:** 3 256 K €

Employees: 70

Clients: DASSAULT AVIATION, AAA,
ACITURRI, DAHER, ITP, SABCA, FIGEAC
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Certifications: ISO 9001 / EN 9100 /
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 **Olivier GAMEL**, Strategy and Sales
Development Manager

 **ANNUAL TURNOVER:** 8,1 M €

Employees: 90

Clients: COLLINS AÉROSPACE, AIRBUS
ATLANTIC, LIEBHERR, LISI AEROSPACE,
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Certifications: ISO9001 / EN9100



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 **Stéphane TRENTO**, CEO

 **ANNUAL TURNOVER:** 2,3 M €

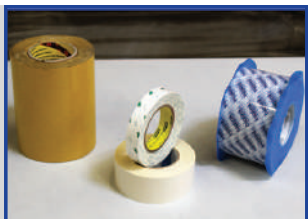
Employees: 22

Clients: STELIA COMPOSITES,
MECACHROME, SAFRAN GROUP, AIRBUS
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Certifications: EN9100I / SO9001

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 **François QUEGUINER**, Director of
Operations

 **ANNUAL TURNOVER:** 200 M €

Employees: 32

Clients: AIRBUS GROUP, SAFRAN GROUP,
ARIANE GROUP, SATYS GROUP, DAHER,
DASSAULT, FALCON SERVICES, THALES
ALENIA, AIR FRANCE INDUSTRIES,
SABENA TECHNICS, QATAR AIRWAYS, .../..

Certifications: EN9120 / ISO9001
(TOULOUSE) / EN9100 (GISORS) IATF
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STAND **F133**

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Arnaud LELONG, Development Manager



ANNUAL TURNOVER: 12 M €

Employees: 5

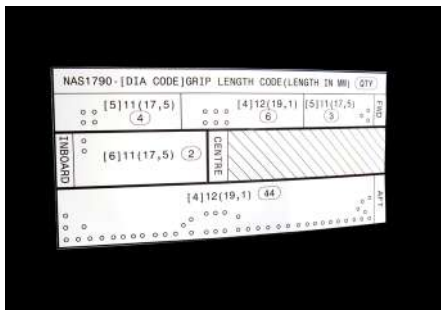
Clients: AIRBUS, SPIRIT, MEGGIT,
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SAFRAN

Certifications: ISO9001 / EN9120

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 **Claire DULOUT**, Director

 **ANNUAL TURNOVER:** 2,2 M €

Employees: 23

Clients: AIRBUS, SAFRAN, DASSAULT, DAHER

Certifications: ISO9001 V2015 / EN9100 V2018



STAND **E136**

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myriam.fellaoui@takeair.fr



Myriam FELLAoui, Brand Creative &
Content Manager



Employees: 14

Clients: ENSEEIHT, SERCEL, TOULOUSE
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LAURALU, KOOKLIN, EUROPEXPO,
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Certifications:





STAND **EF120**

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Christophe SEVEC, CEO



ANNUAL TURNOVER: 1,5 M €

Employees: 10

Clients: SYSTÈME DE DRONE TACTIQUE (SDT) DE L'ARMÉE DE TERRE FRANÇAISE, ATL2 ET PHA DE LA MARINE FRANÇAISE, EUROFLIR & PATROLLER DE SAFRAN, DACU POUR BOEING B-777, AVIONS LÉGERS DE SURVEILLANCE

Certifications: EN9100 / ISO9001



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NOTES

